



How Scytale helped Berlitz accelerate sales cycles and build customer trust with ISO 27001

AI-powered security and compliance hub plus human experts that speeds up and simplifies security processes across 40+ frameworks, including SOC 2, ISO 27001, and more.



ABOUT THE PARTNER



Scytale is the global leader in security compliance automation, helping companies get (and stay) compliant with 40+ data security frameworks like SOC 2, ISO 27001, HIPAA, GDPR, PCI-DSS and more, without breaking a sweat. With AI that handles the heavy lifting and support from real GRC experts, Scytale helps you stay compliant at every stage of growth.

www.scytale.ai



Explore solutions from Scytale
on the AWS Marketplace



We considered other options, but Scytale's combination of technology and personalized support was unmatched. Their team gave us the structure and guidance we needed to stay on track throughout our ISO 27001 process.

–Daniel Schlegel
Global CIO
Berlitz

CASE STUDY

Berlitz Corporation, a global language learning leader with 145+ years of experience operating across 70 countries, successfully obtained ISO 27001 certification for information security management. The certification addresses growing customer demands for robust data security practices, particularly from prominent auditing firms and corporate clients who require detailed security assessments before engaging

Berlitz's language and cultural training services. ISO 27001 compliance enables Berlitz to efficiently respond to vendor due diligence requests while demonstrating commitment to protecting user data through internationally recognized security standards, ultimately strengthening customer trust and establishing a comprehensive security framework for their worldwide operations.

AWS TOOLBOX



Amazon Bedrock

The easiest way to build and scale generative AI applications with foundation models.

[Learn more](#)



AWS CloudTrail

Track user activity and API usage on AWS and in hybrid and multicloud environments.

[Learn more](#)



Amazon GuardDuty

Protect your AWS accounts, workloads, and data with intelligent threat detection.

[Learn more](#)



Amazon CloudWatch

Observe and monitor resources and applications on AWS, on premises, and on other clouds.

[Learn more](#)



Amazon Inspector

Automated and continual vulnerability management at scale.

[Learn more](#)



Amazon WAF

Protect your web applications from common exploits.

[Learn more](#)

The Scytale difference:

Hands-on guidance and seamless ISO 27001 success

Berlitz partnered with Scytale for ISO 27001 certification, choosing them for their comprehensive approach beyond just platform provision. Scytale delivered a dedicated compliance manager for personalized guidance, user-friendly interface for scalability, and integrated platform for streamlined evidence collection. Key benefits included clear audit guidelines, immediate expert support, easy progress tracking, and elimination of guesswork through auditor expertise.

Enhanced security posture:

ISO 27001 certification strengthened Berlitz's overall information security framework globally

Increased customer confidence:

Certification provides reassurance to auditor clients and security-conscious enterprise customers

Accelerated sales process:

Upfront ISO 27001 credentials eliminate vendor evaluation hurdles and streamline procurement

Simplified contract renewals:

University and enterprise clients find contract renewals more straightforward with certification

Reinforced market credibility:

Certification validates Berlitz's commitment to data protection across international operations

Innovate with AWS

Power your enterprise with scalable, secure, cutting-edge solutions:

- Limitless capabilities to build and scale globally
- Secure, extensive, and reliable cloud platform
- Flexibility to innovate
- With >200 additional offerings, AWS provides an onramp to easily and flexibly adding new services

[For more information on AWS solutions](#)



Future-proof your business

Disrupt or be disrupted. Startups are leaders in new technologies and help enterprises invest in the right ones for long-term success in a rapidly evolving world.



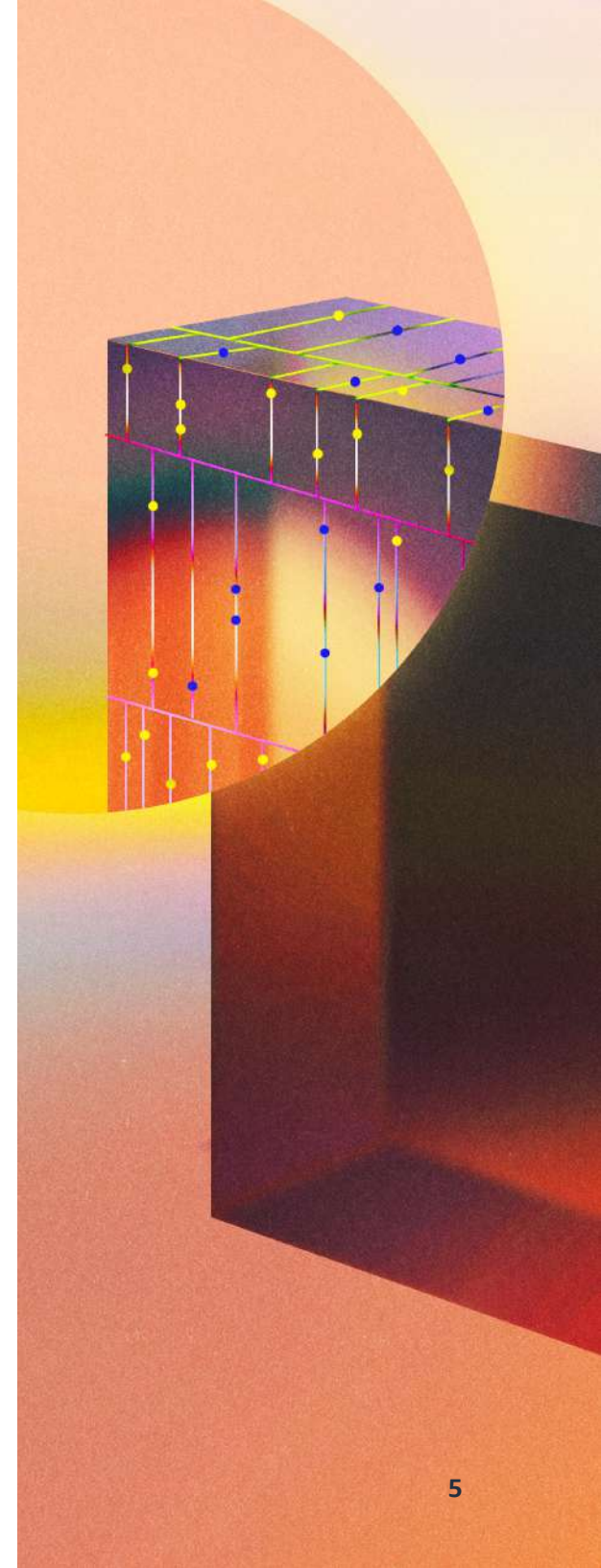
Accelerate time to market

Execute, test, and optimize rapidly. Launch solutions with short development cycles in an agile, low-risk, and cost-effective way by working with startups.



Deploy cutting-edge solutions

Fuel innovation through cloud-native applications. Solve complex business problems at scale with unique and powerful applications from AWS Startup Partners.





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Scytale and AWS are better together—by combining Scytale’s powerful compliance automation platform with the scalability and trust of AWS infrastructure, we enable fast-growing companies to achieve security and privacy certifications faster, smarter, and with less overhead. Our deep integration with AWS services streamlines evidence collection, accelerates audits, and ultimately helps our customers grow with confidence on the cloud. Together, we turn compliance into a growth enabler.

–Meiran Galis
CEO & Founder,
Scytale



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