



VC partner program.

Every tech company you back will hit a **compliance wall** when selling to enterprise. **We clear it in weeks.**



SCAN TO JOIN
Scan here to join our VC Partner Program. We'll be in touch after the event to set up a call!

Up to 40% discount for bundled packages as part of the referral program

80%

startup & scaleup customers

1,000+

customers globally

80+

compliance frameworks

4wks

avg time to certification

150+

native integrations

ANZ

local support & frameworks

Our services

ALL UNDER ONE ROOF



AI GRC platform

Continuous control monitoring



GRC consulting

In-house expert support



Penetration testing

Independent security testing



External audit

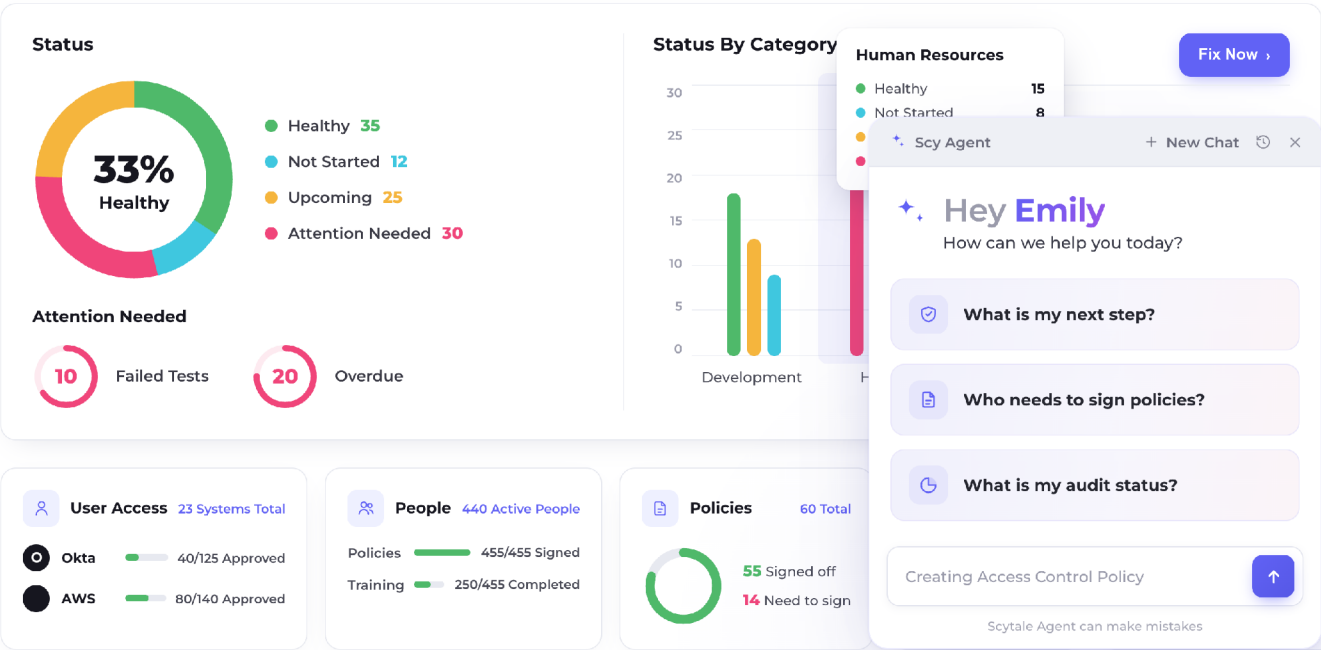
Certified auditor partners

Dashboard

Upcoming Audits



Control Center



Frameworks for every stage of growth

BY STARTUP STAGE



Pre-seed / seed

First enterprise customer asks for proof of security. Compliance turns a deal blocker into a deal closer.

SOC 2, ISO 27001, Essential Eight



Series A / B

US/EU expansion and investor due diligence require certification. APRA CPS 234 critical for fintech raising in AU.

SOC 2, ISO 27001, GDPR, APRA CPS 234



Growth scale-up

Multi-jurisdiction compliance needed simultaneously. DORA & NIS 2 for EU market entry. ISO 42001 for AI-native companies.

ISO 27001, DORA, NIS 2, ISO 42001, HIPAA



Enterprise ready

Board and CISO demand continuous monitoring and multi-framework coverage. PCI-DSS for payment data. ISO 27701 for privacy.

SOC 2, ISO 27001, PCI-DSS, ISO 27701, Custom



Matt Paff

Managing Director, vSure

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2 weeks before our stage 2 audit we decided to partner with Scytale and it was the best decision we could have made. **Exceptional service and support, not just another software.**

CASE STUDY

2

wks

ISO 27001
readiness

Zero non-conformities · two
enterprise deals unlocked

Read the full story →

The win-win-win program.

Why Scytale beats software-only tools

	✓ With Scytale	✗ Software-only
Approach	Platform, in-house consultants, pen tests, auditors	Platform only, you figure it out
Guidance	In-house expert throughout entire journey	External / add-on cost
Implementation	Hands-on: gap analysis, scope, project plan	Self-service
Audit Support	Built-in, end-to-end, collaborative	Third-party or DIY
Features	Everything out of the box, no tiers	Tiered / add-ons for key features
Cost Structure	All-in, max 5% YoY increase (contractual)	Costs increase with add-ons

Why VC partners choose Scytale

BUILT FOR YOUR FUND



Best value compliance on the market

Portfolio companies save an average of \$18K per year compared to managing a platform, consultant, and auditor separately.



82% faster time to compliance readiness

Compliance becomes a GTM accelerator, not a bottleneck.



AWS Partner of the Year 2025

The most recognized compliance platform in ANZ, trusted by 1,000+ companies globally.



Average ISO 27001 readiness in 2 weeks

ISO 27001, SOC 2, ISO 42001, Essential Eight, and 80+ frameworks, all in one platform.



66% reduction in time founders spend on compliance

Automated evidence collection and a dedicated in-house GRC expert keep portfolio companies focused on building.



Purpose-built for the ANZ regulatory landscape

Local team, local frameworks, built with and for the ANZ ecosystem.

THREE SIMPLE STEPS

Ready to get started?

01

Reach out to Michelle
ANZ Partnerships Manager

02

Establish the partnership
Meet, align & get your kit

03

Share, refer & earn
Amplify across your portfolio



SCAN TO REACH MICHELLE
michelle@scytale.ai
scytale.ai/partners

WIN AN OURA RING



Think you're sharper than your peers?

Solve the Scytale compliance cube and you could walk away with an **Oura Ring**. Send a picture of your solved cube to Michelle on WhatsApp (+27 82 755 8712) or email **michelle@scytale.ai**. The top 10 fastest solvers go into a draw. Winners announced 6 August.